



January 25, 2021

We are writing to all of our customers and partners to provide our latest update regarding the status of the Tersano SAO<sup>®</sup> solution pertaining to SARS-CoV-2 (Coronavirus) effectiveness claims.

Independent laboratories from around the world continue to evaluate and confirm the effects of ozonated water on the SARS- CoV-2 virus (the germ that causes COVID-19).

In recent testing conducted by *Fujita Health University in Toyoake, Aichi, Japan* various concentrations were tested, establishing a C/T value for the virus. Solution was dispensed via an iClean mini, provided by local distributor. Based on this testing, it has been confirmed that SAO solution at a concentration of 0.7 ppm will kill >99.9% of the SARS-CoV-2 virus with a dwell time of 30 seconds. At a 10 second dwell time, a reduction of 99.7% was achieved with 1.2ppm out of the nozzle of this handheld device.

To further support this same conclusion, results from the University of Queensland, Australia indicate SAO inactivated two different isolates of SARS-CoV-2 virus. A publication concerning the testing results is forthcoming which includes testing using the SAO-24 cartridge. At this time details cannot be disclosed pending release in an academic journal. The positive results of this study will be disclosed at their earliest opportunity.

Similarly, the *Universidade Estadual Paulista (UNESP), University of São Paulo (USP), Brazil Faculdade de Medicina de São José do Rio Preto (FAMERP), Brazil* tested using aqueous ozone at a concentration of 0.60 ppm with a dwell time of 60 seconds, where >99% of the SARS-CoV-2 virus was inactivated.

Tersano is committed to performing additional testing against the virus and approved surrogate viruses as we feel you can never have enough data to support the efficacy of our SAO solution.

Please reach out with any questions or concerns. We wish you all the best in 2021. Stay safe.

A handwritten signature in blue ink, appearing to read "Steve Hengsperger".

Steve Hengsperger  
President